

VENDOR BOOTH / DISPLAY SPACE INFORMATION



2024 EVENT OVERVIEW

DATES	
May 18th and 19th, 2024	
LOCATION	
Duluth International Airport	
VENDOR SET-UP/DEPARTURE TIMES	
Friday Set-Up: <i>9:00 am – 3:00 pm</i>	Sunday Departure: <i>6:00 pm – 8:00 pm</i>
PUBLIC GATE TIMES	
Saturday Open: <i>9:00 am</i> <i>Vendor Arrival between 7:00 am – 8:00 am</i>	Saturday Close: <i>6:00 pm</i>
Sunday Open: <i>9:00 am</i> <i>Vendor Arrival between 7:00 am – 8:00 am</i>	Sunday Close: <i>6:00 pm</i>

2024 DULUTH AIRSHOW VENDOR SPACE OPTIONS

OPTION 1

Outdoor DISPLAY Space

The outdoor display space will be sold on a first come first serve basis. The cost for a 10 x 10 area is \$1,000 and you must provide your own tent and/or shelter. For each additional 10' area you require an additional \$500 shall be charged. Please note this is a display exhibit only and you are not allowed to sell any items. You are also required to provide your own power should you require that for your space. If you are a 501c3 nonprofit we do offer a 25% discount on the cost.

OPTION 2

Outdoor VENDOR Space

The outdoor vendor space is sold on a first come first serve basis and is in high demand. The cost for a 10' x 10' vendor area is \$1,000. For each additional 10' area you require will be an additional \$750. Please check with us on availability of this space as we need to make sure what you're selling is not a violation of any pre-existing concessions agreement in place during the Duluth Airshow. You are also required to provide your own power should you require that for your space

OPTION 3

Indoor VENDOR / DISPLAY Space

The Indoor Vendor Space will be sold on a first come first serve basis, and is simply an 10 x 10 area for you to set up your indoor tent or display inside our Main Hangar. The cost is \$1,000 for the 10 x 10 space and each additional 10' of frontage across the front is discounted to \$500 per 10' increment. We provide one table and two chairs but you must provide your own display or tent. There is also electricity available so if you do require power there is an additional charge of \$25 dollars for the weekend and must denote that below.

ADDITIONAL OPTIONS:

Food/Beverage Vendor

If you are interested in selling food and/or beverage you must contact the Duluth Airshow office at 218-628-9996.

ADDITIONAL OPTIONS:

Preferred Exhibitor Space

High-profile exhibition spaces offer an ideal opportunity for your business's mobile marketing, product sampling and lead-gathering. This is an ideal program for measuring product awareness and reaching thousands of daily event attendees from your high-traffic location. Preferred Exhibitors are given a high-profile space during the event, which includes booth space for both days of the show! Please contact us for rates and availability at 218-628-9996.

**Please note that you must get approval on all items being sold.*

VENDOR REGISTRATION FORM



OUTDOOR DISPLAY

- \$1,000
 \$_____ (Add'l Space: _____ ft)
For each add'l 10 ft = \$500

OUTDOOR VENDOR

- \$1,000
 \$_____ (Add'l Space: _____ ft)
For each add'l 10 ft = \$750

INDOOR VENDOR / DISPLAY

- \$1,000
 \$_____ (Add'l Space: _____ ft)
 Electricity needed = \$25
For each add'l 10 ft = \$500

VENDOR/BUSINESS NAME		FOR PROFIT / NON-PROFIT (Circle One)			
		FOR PROFIT		NON-PROFIT	
CONTACT NAME – ON SITE POC (FOR WEEKEND OF EVENT)		EMAIL ADDRESS		PHONE NUMBER	
CONTACT NAME – BILLING/ACCOUNTS PAYABLE		EMAIL ADDRESS		PHONE NUMBER	
VENDOR FOOTPRINT (width/length)		NUMBER OF STAFF WORKING BOOTH			
ITEMS/PRODUCTS SOLD OR DISPLAYED					
HOW DID YOU HEAR ABOUT OUR EVENT?					
Airshow Website	Friend	Event staff referral	Social Media	Word of Mouth	Other:

REGISTRATION FORMS must be emailed to katrina@kernkompany.com

PAYMENT METHODS: Electronic payment – Upon receipt of the registration form an email will be sent with an invoice to the email address provided. Payment can be made securely with the invoice link.

If you prefer to pay with cash/check – please contact Katrina Patterson at katrina@kernkompany.com

**Payments are non-refundable in the event the vendor cancels or does not show up*